

Financial Forecast Model for EcoBean Coffeehouse

Profit and Loss Forecast

Item	Year 1	Year 2	Year 3
Revenue			
Sales	\$250,000	\$325,000	\$400,000
Other Income	\$5,000	\$7,000	\$9,000
Total Revenue	\$255,000	\$332,000	\$409,000
Cost of Good Sold (COGS)	\$80,000	\$100,000	\$120,000
Materials	\$50,000	\$65,000	\$78,000
Labor	\$30,000	\$35,000	\$42,000
Total COGS	\$80,000	\$100,000	\$120,000
Gross Profit	\$175,000	\$232,000	\$289,000
Operating Expenses			
Rent	\$36,000	\$38,000	\$40,000
Utilities	\$12,000	\$12,500	\$13,000
Marketing	\$18,000	\$23,000	\$28,000
Salaries & Wages	\$60,000	\$75,000	\$90,000
Depreciation	\$10,000	\$10,000	\$10,000
Other Expenses	\$9,000	\$9,500	\$10,000
Total Operating Expenses	\$145,000	\$168,000	\$191,000
Net Profit Before Taxes	\$30,000	\$64,000	\$98,000
Taxes	\$7,500	\$16,000	\$24,500
Net Profit Before Taxes	\$22,500	\$48,000	\$73,500

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Balance Sheet Forecast

Item	Year 1	Year 2	Year 3
Current Assets			
Cash	\$25,000	\$45,000	\$70,000
Accounts Receivable	\$5,000	\$7,500	\$10,000
Inventory	\$8,000	\$8,500	\$9,000
Other Current Assets	\$2,000	\$2,500	\$3,000
Total Current Assets	\$40,000	\$63,500	\$92,000
Fixed Assets			
Property and Equipment	\$100,000	\$100,000	\$100,000
Less: Accumulated Depreciation	\$10,000	\$20,000	\$30,000
Net Fixed Assets	\$90,000	\$80,000	\$70,000
Total Assets	\$130,000	\$143,500	\$162,000
Liabilities and Equity			
Current Liabilities			
Accounts Payable	\$15,000	\$17,000	\$18,500
Current Portion of Long-Term Debt	\$20,000	\$15,000	\$10,000
Other Current Liabilities	\$5,000	\$5,500	\$6,000
Total Current Liabilities	\$40,000	\$37,500	\$34,500
Long-Term Debt	\$60,000	\$45,000	\$35,000
Total Liabilities	\$100,000	\$82,500	\$69,500
Equity			
Owner's Equity	\$30,000	\$61,000	\$92,500
Retained Earnings	\$0	\$22,500	\$70,500
Total Equity	\$30,000	\$83,500	\$163,000
Total Liabilities and Equity	\$130,000	\$166,000	\$232,500

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Cash Flow Forecast

Item	Year 1	Year 2	Year 3
Cash at Start of Year	\$0	\$25,000	\$45,000
Cash Inflows			
Cash from Sales	\$250,000	\$325,000	\$400,000
Cash from Other Income	\$5,000	\$7,000	\$9,000
Total Cash Inflows	\$255,000	\$332,000	\$409,000
Cash Outflows			
Purchase of Inventory	\$50,000	\$65,000	\$78,000
Operating Expenses (excl. depreciation)	\$135,000	\$158,000	\$181,000
Capital Expenditures	\$10,000	\$5,000	\$5,000
Loan Repayments	\$20,000	\$20,000	\$20,000
Other Outflows	\$15,000	\$20,000	\$25,000
Total Cash Outflows	\$230,000	\$268,000	\$309,000
Net Cash Flow	\$25,000	\$64,000	\$100,000
Ending Cash Balance	\$25,000	\$89,000	\$145,000

This template can be directly implemented in Excel, where you can input your actual financial data and forecasts. Each section allows for expansion or customization based on specific business requirements.